

NEPAL

Ready Packages 2026

TRADE EDITION

KATHMANDU · POKHARA · CHITWAN · NAGARKOT

VALID FOR TRAVEL 1 JANUARY TO 31 DECEMBER 2026

Nett per person, in Indian Rupees. Rates include 5% GST. TCS at 2% is payable extra.

For travel trade only — not for onward circulation to travellers.



BEST FOR High-value clients, honeymooners and multi-generational families

The longest itinerary on the sheet and the most comfortable to operate — every drive under eight hours, the valley split across two half-days, and nothing scheduled on a departure morning.

The Itinerary

DAY 01 Arrive Kathmandu · Drive to Nagarkot

Airport to Nagarkot · 30 km · approx. 1 hr 30 min · Nagarkot 2,195 m

Met at the airport exit and driven up to Nagarkot, a ridge village known for its wide Himalayan horizon. The evening is free. Overnight in Nagarkot.

DAY 02 Nagarkot to Chitwan National Park

216 km · approx. 7 hrs 30 min · via Bhaktapur · Chitwan 415 m

After breakfast, drive to Chitwan, stopping at Bhaktapur Durbar Square along the way. On arrival, check in at your lodge. The rest of the day is free. Overnight in Chitwan.

DAY 03 Chitwan · Jungle day

Jeep safari · canoe ride · breeding centres · Tharu village

An early morning jeep safari into the park. After breakfast, a dugout canoe ride on the Rapti, the elephant and crocodile breeding centres, and a walk through a Tharu village. In the evening, a Tharu stick dance. Overnight in Chitwan.

DAY 04 Chitwan to Pokhara

165 km · approx. 5 hrs · Pokhara 827 m

After breakfast, drive to Pokhara and check in. Weather permitting, the lakeside or a boat on Phewa Lake, on direct payment. Overnight in Pokhara.

DAY 05 Pokhara · Sarangkot & the valley

Sarangkot 13 km from Lakeside · 45 – 60 min drive

Leave early for Sarangkot for first light on the Annapurna range, weather permitting. Later, the Bindhyabasini Temple, Davis Falls and the Gupteshwor Mahadev Cave. Overnight in Pokhara.

DAY 06 Pokhara to Kathmandu

210 km · approx. 6 hrs · Kathmandu 1,400 m

After breakfast, drive back to Kathmandu. En route, the Manakamana Temple by cable car on direct payment. The rest of the day is free for Thamel. Overnight in Kathmandu.

DAY 07 Kathmandu · Pashupatinath & Boudhanath

Half-day sightseeing

After breakfast, a half-day tour covering the Pashupatinath Temple and the Boudhanath Stupa. The rest of the day is free. Overnight in Kathmandu.

DAY 08 Kathmandu · Patan & Swayambhunath

Half-day sightseeing

After breakfast, Patan Durbar Square with its Newar palace courtyards, and the Swayambhunath Stupa. The rest of the day is free. Overnight in Kathmandu.

DAY 09 Depart Kathmandu

Hotel to Tribhuvan International Airport

After breakfast, transfer to the airport for your onward journey.

NOTES ON THIS ITINERARY

- Opens on the Nagarkot ridge at 2,195 m rather than in city traffic, and takes in Bhaktapur on the way down.
- Every drive is under eight hours and nothing is scheduled on the departure morning — the gentlest routing on the sheet.

Hotels & Rates

Accommodation

The listed hotel or a similar property in the same category, confirmed at the time of booking. Base room category unless a room type is named.

DESTINATION	5 STAR	5 STAR BASIC	4 STAR	4 STAR BASIC	3 STAR
Nagarkot	Soaltee Westend Resort / Mystic Mountain	Soaltee Westend Resort / Mystic Mountain	Mountain Vista Retreat	Hotel Himalayan Villa	Nagarkot Shangrila Resort / Chautari Paradise
Kathmandu	The Soaltee, Autograph Collection / Yak & Yeti	Hyatt Place Kathmandu / Aloft Kathmandu	Hotel Shambala / Crown Imperial	Hotel Kantipur Village / Pabera Hotel	Hotel Mirage Regency / Hotel Yukhang
Chitwan	Soaltee Westend Jungle Resort (Villa)	Jungle Villa Resort / Soaltee Westend Resort	Jungle Crown / Hotel Seven Star	Center Park Resort / Safari Adventure Lodge	Badreni Jungle Resort / Unique Wildlife Resort
Pokhara	The Fishtail Lodge	Soaltee Westend Lakeside / Pokhara Grande	Mount Kailash Resort / Atithi Resort & Spa	Hotel Shaara Pokhara / Dahlia Boutique	Hotel Queens Park / Hotel Pokhara Batika

Cost per Person

Nett rate per person, inclusive of 5% GST. TCS at 2% is payable extra.

PER PERSON	5 STAR	5 STAR BASIC	4 STAR	4 STAR BASIC	3 STAR
2 Pax	75,570	62,810	49,830	42,790	39,160
4 Pax	71,940	59,290	46,200	39,160	35,530
6 Pax	68,200	55,440	42,460	35,310	31,790
8 Pax	65,340	52,580	39,600	32,560	28,930
EPSR	63,690	53,460	39,490	32,450	28,490
CNB	31,680	25,740	19,250	15,840	12,980

Twin-sharing rates in base-category rooms. The displayed rates include 5% GST. TCS at 2% is payable extra. EPSR is an extra person sharing the room with an extra bed. CNB is a child sharing the parents' bed without an extra bed.

Unlisted passenger counts, festival periods and the 24 and 31 December gala dinner are quoted separately.

Vehicle Supplement

GROUP SIZE	VEHICLE	SUPPLEMENT	APPLIES
2 – 3 travellers	Sedan — Swift Dzire / similar	Included	Standard for this group size
4 – 6 travellers	Scorpio / similar	₹ 28,930	In place of the sedan above
Up to 12 travellers	Toyota Hiace van	₹ 8,910	In place of the Scorpio

Each supplement is per vehicle for the full itinerary, not per person, and is the step up from the vehicle above it rather than from the sedan. Capacity counts children of every age. Full inclusions, exclusions and the child policy are on page 16.

Rates, Inclusions & Child Policy

Rates are nett, non-commissionable and quoted per person in Indian Rupees. All displayed rates include 5% GST. TCS at 2% is payable separately at the time of invoicing.

- Nett per person, twin-sharing, base-category rooms, for Indian nationals travelling between 1 January and 31 December 2026.
- The pax slab is the largest lever. Per-person rates fall as the group grows because the vehicle and the driver's costs are shared across more heads, not because the hotels get cheaper. Counts of 3, 5, 7 or more than 8 are quoted separately.
- Check-in 1400 hrs, check-out 1100 hrs. A mandatory gala dinner supplement applies on 24 and 31 December 2026.
- Quotations remain subject to availability and written reconfirmation; a quotation does not block rooms or vehicles.

WHAT THE RATE INCLUDES

- Twin-sharing accommodation in base-category rooms, unless stated otherwise
- MAPAI meals — breakfast and dinner at the hotel
- All applicable hotel taxes under the itinerary
- An exclusive vehicle for every transfer and sightseeing leg in the itinerary
- At Chitwan, all meals at the lodge, where the itinerary includes it
- Jungle activities at Chitwan with entrance and national park fees — jeep safari and canoe ride on a seat-in-coach basis
- Airport meet-and-assist at Kathmandu, and a local representative throughout
- 5% GST

WHAT IT DOES NOT

- TCS at 2%, payable separately at the time of invoicing
- Air and rail fare, travel insurance, and adventure activities such as river rafting
- Guide services during sightseeing — available on written request at a supplement
- Manakamana cable car and the Phewa Lake boat ride to Barahi Temple
- Elephant safari at Chitwan, arranged separately on request
- Entrance fees at monuments and museums, room upgrades and optional tours, paid on the spot
- Personal expenses — laundry, telephone, bar bills, bottled water, tips and gratuities
- Sightseeing or vehicle use beyond the itinerary or normal working hours
- Costs arising from flight delays, landslides, road closures or strikes — recovered on the spot
- Gala dinner on 24 and 31 December, mandatory and charged over the package
- Any increase in government taxes or fuel prices before departure, and anything not listed as included

The Hotel Categories

UPPER TIERS

- 5 Star — Internationally branded or landmark city hotels. Full facilities, multiple restaurants, the properties your client will have heard of.
- 5 Star Basic — Branded upper-upscale houses. Room product is close to the tier above; public areas and food and beverage are more modest.
- 4 Star — Established independent city hotels with consistent service and a reliable breakfast. The workhorse category.

VALUE TIERS

- 4 Star Basic — Comfortable independents. Simpler rooms, smaller lobbies, good locations. Sensible for cost-conscious families.
- 3 Star — Clean, functional and well placed. No frills, and none promised. The value tier, and honestly described as such.

Outside the cities. Outside Kathmandu and Pokhara the ladder compresses. A five-star jungle lodge in Chitwan is a very good jungle lodge; it is not a five-star city hotel, and no lodge in the Terai is. Set that expectation at the point of sale.

Child Policy

- EPSR is an extra adult or child on an extra bed in an occupied room. CNB is a child sharing the parents' bed with no extra bed.
- There is no separate child-with-bed band. A child occupying an extra bed is charged at the EPSR rate.
- An extra bed is a mattress or a roll-away rather than a full bed, at almost every property in Nepal.
- Children need an original passport, or an original birth certificate in English together with a school photo ID. Send every child's age at enquiry.

Entry, Documents & Money

Indian nationals do not require a visa for Nepal. For air travel, adults must carry an original valid Indian passport or original Voter ID card.

DOCUMENTS, AND WHAT TURNS TRAVELLERS BACK

At immigration. Aadhaar, PAN, driving licences and downloaded or e-copy Voter IDs are not accepted for travel to Nepal by air. A traveller carrying only a scan or a photocopy will be turned back at immigration.

Originals only. An adult carries the original passport or the original Voter ID card. A child carries an original passport, or an original birth certificate in English together with a school photo ID.

Minors. Document requirements for minors vary by age, airline and mode of entry. Please reconfirm the applicable requirements before ticketing.

Also Carry

- Photocopies of the travel documents for every traveller.
- Four passport-size photographs per traveller.
- A photo ID for every guest at hotel check-in, which is mandatory in Nepal.
- Scanned documents ahead of travel where an itinerary needs them.

Money

Indian currency in ₹ 100 notes and below only — notes of ₹ 500 and above are not legal in Nepal. Cash is needed for monument entries, the cable car, boat rides and tips.

- Roughly 1.6 Nepalese rupees to the Indian rupee, and Indian currency is accepted almost everywhere.
- Card acceptance thins outside Kathmandu and Pokhara, so the client should carry small notes for the day.

Getting There

ROUTE	DISTANCE AND TIME TO KATHMANDU	NOTES
By air — Tribhuvan International	7 km east of central Kathmandu	Nepal's principal international gateway, with the widest range of connections from India.
Kakarbhitta — Panitanki, West Bengal	610 km · 15 – 17 hrs	About an hour from Siliguri. Nearest airport Bhadrapur, 25 km, about 45 minutes' flying time.
Birgunj — Raxaul, Bihar	210 km	The main land entry from Kolkata and Patna, rail-connected to Raxaul. Simara airport is 20 minutes' flying time.
Bhairahawa — Sunauli, Uttar Pradesh	280 km · 9 hrs	The gateway to Lumbini. About 30 minutes by air to Kathmandu.
Biratnagar — Jogbani, Bihar	399 km	Six km from the border; Biratnagar airport flies to Kathmandu in about 35 minutes.

Seven land crossings are open to Indian travellers in all; the remaining three — Nepalgunj, Dhangadhi and Mahendranagar — serve travellers from Uttar Pradesh, Delhi and Uttarakhand.

The Nepal Year

Nepal has two obvious seasons and two that most agents write off too quickly. Spring and autumn sell themselves. The monsoon and the deep winter are where a well-briefed client gets a better hotel, a quieter Boudhanath and, in December and January, the clearest mountain views of the year.

MONTH	WHAT IT IS LIKE	WHAT IT MEANS FOR YOU
January	Cold and dry	The sharpest Himalayan views of the year. Easy availability; brief clients on warm layers, especially for Nagarkot.
February	Same clarity, warming	Maha Shivaratri falls here or in early March. Pashupatinath is extremely crowded that morning — reroute it if the client dislikes crowds.
March	Spring opens	Rhododendron colour begins in the hills. Holi is a national holiday: shops shut and roads are unpredictable for a day.
April	Peak spring	The best all-round month in Nepal. Book early — rooms and vehicles both tighten from mid-March.
May	Warm and hazy	Warm in the valley, hot in the Terai, and haze can soften the mountain views. Manage expectations on Sarangkot and Nagarkot.
June – August	Monsoon	Deep green, dramatic skies, very few visitors. Cheapest to operate and easiest to confirm; build buffers for flight delays and landslides.
September	The valley clears	Rains taper off. A quietly excellent shoulder month, and still easy to book.
October	Peak autumn	Dashain and Tihar. The busiest month of the year for rooms and vehicles — confirm as early as the client will allow.
November	Clear and settled	The strongest month for families and older travellers.
December	Cold and clear	Festive week in the cities. Mandatory gala dinner supplements on 24 and 31 December — flag them when quoting, not at invoicing.

The Mountains

Sarangkot and Nagarkot are weather-dependent, always. A clear morning in Nepal is a gift, not a booking condition, and no operator can promise one. Clients told this in advance come home delighted when it happens; clients told nothing come home disappointed when it does not.

- Autumn and winter give the best odds on Sarangkot and Nagarkot. May and the monsoon give the worst.
- October is the busiest month of the year for rooms and vehicles, on Dashain and Tihar. Confirm as early as the client will allow.

Sightseeing is subject to monument timings, religious observances, public holidays, weather and road conditions. Where a site is closed on the day, an alternative is arranged the same day, and we may re-sequence an itinerary for hotel availability without changing the number of nights or dropping a confirmed service.

Optional Experiences

None of the following sits inside the package rates. All of them are quotable — send us the itinerary code and the number of travellers and we will price them into the same invoice, which is cleaner than your client handing cash to a driver in Pokhara.

EXPERIENCE	WHERE	NOTES
Everest mountain flight	Kathmandu	About an hour, early morning, weather dependent. Every passenger gets a window seat.
Licensed guide, per day	Anywhere	English or Hindi. Requested in writing at the time of booking, not on arrival.
Manakamana cable car	Kathmandu – Pokhara road	The temple of wishes. Adds roughly two hours to the transfer day.
Boat to Barahi Temple	Phewa Lake, Pokhara	Short row across to the island shrine. Best in the late afternoon.
Elephant safari	Chitwan	Not part of the package inclusions. Arranged through the lodge on request.
Paragliding from Sarangkot	Pokhara	Tandem flights, morning slots, weather dependent.
Zip-flyer and ultralight	Pokhara	For younger and more adventurous groups.
Chandragiri Hills cable car	Kathmandu	Valley panorama and the Bhaleshwor Mahadev temple. A good half-day filler.
Bhaktapur Durbar Square	Kathmandu valley	Entrance is chargeable. Worth adding wherever the routing already passes it.
Lumbini extension	Western Terai	Birthplace of the Buddha. Usually added by air via Bhairahawa.
Air-conditioned vehicle	Anywhere	Vehicles are quoted non-AC. A supplement applies by vehicle type.
Gala dinner	All destinations	Mandatory on 24 and 31 December, charged over and above the package.

Entrance fees. Monument and museum entry across the Kathmandu valley is excluded from every package and paid on the spot. Pashupatinath, Boudhanath, Swayambhunath, Patan Durbar Square and Bhaktapur Durbar Square all charge foreign nationals — tell your client to carry small notes.

How to Book, Payment & Cancellation

01	02	03	04
Select Package code and hotel category	Share Travel dates and passenger documents	Receive Availability confirmation and invoice	Pay The stated advance to secure services

What We Need, and What You Get Back

SEND US

- Package code and hotel category — HY-NP-03, 4 Star.
- Travel dates, and the arrival and departure flight or border-crossing details.
- Exact names as printed on the passport or Voter ID, with the age of every child.
- The pax mix — adults sharing, extra persons on an extra bed, children without a bed.
- Vehicle preference where the group is larger than the standard allotment, or where air conditioning is wanted.

YOU RECEIVE

- A written confirmation naming the actual hotels, not just the category.
- A payment schedule against that confirmation.
- Hotel and transport vouchers ahead of arrival.
- The on-ground representative's number, and a single point of contact at our end.
- Rates here are indicative contracted rates: a quotation does not block rooms or vehicles.

Payment

- An advance confirms the booking; the balance falls due before arrival, against the schedule issued with your confirmation.
- All displayed rates include 5% GST. TCS at 2% is added separately at the time of invoicing.
- Peak-period bookings, gala dinner dates and certain properties carry stricter conditions, stated on the confirmation itself.
- Rates are nett, non-commissionable and quoted for Indian nationals travelling on an Indian passport or Voter ID.

Cancellation

Vehicles in Nepal are limited in number and blocked for the full duration, so cancellation applies to the whole package including transport — you cannot cancel the car and keep the rooms. Charges are on the total package value.

NOTICE BEFORE ARRIVAL	CHARGE	NOTES
More than 30 days	10%	Of the total package value
30 to 15 days	25%	
14 to 8 days	50%	
7 to 4 days	75%	
3 days or less, or no-show	100%	No refund, whatever the reason for the cancellation

Overrides. Individual hotels, festival dates and the 24 and 31 December gala nights impose their own harsher terms, which override the scale above; the applicable scale is always the one printed on that confirmation. Force majeure: costs arising from flight delays and cancellations, landslides, road closures and strikes are recovered at actuals, on the spot.

Hotels, Vehicles & Guides

THREE POINTS TO EXPLAIN BEFORE BOOKING

The vehicle. The vehicle performs the confirmed itinerary rather than standing by on call. A half-day of sightseeing is three hours, a full day is six.

The guide. The standard packages run without a guide. Guides are arranged on written request at a supplement, and must be requested before travel rather than at the hotel on the morning.

Air-conditioning. Vehicles are quoted non-air-conditioned. Where air conditioning is wanted a supplement applies by vehicle type; it runs only while the vehicle is moving and is switched off on uphill stretches.

WHAT TO EXPECT FROM THE HOTELS

- Most rooms in Nepal are twin-bedded. King beds exist in limited numbers and are given on availability.
- An extra bed is a mattress or a roll-away rather than a full bed, at almost every property.
- Many hotels in Nagarkot, Pokhara and Chitwan have no lift. Tell us at confirmation if anyone cannot manage stairs.
- Check-in 1400, check-out 1100, at the hotel's discretion either side. A photo ID is mandatory for every guest.
- In the hills, water shortages and power cuts are a fact of life. Back-up runs to common areas; hot water may arrive in a bucket.
- On group movements, rooms allotted may not all be of the same size or category.

WHAT THE VEHICLE DOES

- Allotted by capacity: a sedan for two to three, a Scorpio for four to six, a Hiace for larger parties up to twelve — children counted.
- Cars in Nepal have no roof carriers. A sedan boot takes two large suitcases and one or two hand bags; excess baggage needs an additional vehicle, paid on the spot.
- In Pokhara, vehicles from Kathmandu may not operate local sightseeing under transport union rules; a local vehicle is provided.
- At Chitwan, transfers and jungle activities use vehicles provided by the lodges. These may be of a different category to the one shown, may run on a seat-in-coach basis and may not be air-conditioned.
- A higher category of vehicle requested during the tour is provided at extra cost, recovered on the spot.
- Vehicles may change mid-tour on a mechanical or operational problem. Please do not leave belongings in the car.

The Vehicle Ladder

GROUP SIZE	VEHICLE	HOW IT IS CHARGED
2 – 3 travellers	Sedan — Swift Dzire / Manza / similar	Standard for this group size
4 – 6 travellers	Scorpio / similar	In place of the sedan above
Up to 12 travellers	Toyota Hiace van	In place of the Scorpio

Supplements are per vehicle for the full itinerary, not per person, and capacity counts children of every age. The vehicle steps up once the head count passes the capacity of the band above it, and that is where the cost steps. The supplement itself is printed on each package's rate page, because it differs by itinerary length.

Worth saying at the point of sale. Vehicles operate only according to the confirmed itinerary and are not available for unrestricted disposal. Explaining this at the time of booking helps avoid misunderstandings during the tour.

Questions We Get Asked

Do Indian nationals need a visa?
No. Indian nationals do not require a visa for Nepal. For air travel, adults must carry an original valid Indian passport or original Voter ID card.

My client has a downloaded Voter ID. Enough?
No. A downloaded or e-copy Voter ID is not valid for travel to Nepal by air, and neither is Aadhaar, PAN or a driving licence. The original card, or the passport.

Are these rates commissionable?
No. They are nett to you and non-commissionable. Your margin is whatever you add on top, and it does not pass through our invoice.

Are GST and TCS included?
The displayed package rates include 5% GST. TCS at 2% is payable separately and will be added at the time of invoicing.

What does MAPAI mean here?
Breakfast and dinner at the hotel. Chitwan is the exception — the jungle nights run on all meals at the lodge.

What is the difference between 5 Star and 5 Star Basic?
Both are branded properties. The Basic tier gives a comparable room in a house with more modest public areas and a smaller food and beverage operation, at a materially lower rate.

Is the vehicle at the client's disposal?
No. Vehicles in Nepal perform the duties in the itinerary. A half-day is three hours and a full day is six — Pashupatinath and Boudhanath together, for example, is a half day.

Is a guide included?
No. The standard packages run without a guide. Guides are arranged on written request at a supplement, before travel rather than at the hotel on the morning.

The group has grown from four to six. What changes?
The per-person rate improves as you move into the higher pax slab, but the vehicle steps up from a sedan to a Scorpio and the upgrade supplement applies. Send us the revised numbers and we will re-quote.

What if travellers drop out after confirmation?
The booking falls back into a lower pax slab and the per-person rate rises, and cancellation charges may apply on the departing travellers. Tell us as early as you can.

Is the elephant safari at Chitwan included?
The jeep safari and the dugout canoe ride are included on a seat-in-coach basis, with the breeding centres, the village walk and the Tharu dance. The elephant safari is not included and is arranged separately on request.

Are the mountain views guaranteed?
No, and be careful how you sell them. Sarangkot and Nagarkot are weather dependent; autumn and winter give the best odds, May and the monsoon the worst.

Which border should an Eastern India client use?
Kakarbhitta, opposite Panitanki, is roughly an hour from Siliguri and the natural crossing for North Bengal, Sikkim and the Northeast.

Can we add nights, or an extension like Lumbini?
Yes. Every package here is a starting shape. Send us the code and what you want changed and we will re-cost it.

How long are the rates valid?
For travel between 1 January and 31 December 2026, for Indian nationals holding a valid Indian passport or Voter ID.